



## Technology Transfert Acceleration Companies

*Sociétés d'accélération du transfert de technologies*





## A NATIONAL CONTEXT

- Despite a high-quality research, France does not capitalize enough on its socio-economic potential
- Cooperation between public research and industry has become crucial if one is to ensure a competitive French economy
- Creating the SATTs is a response to this challenge



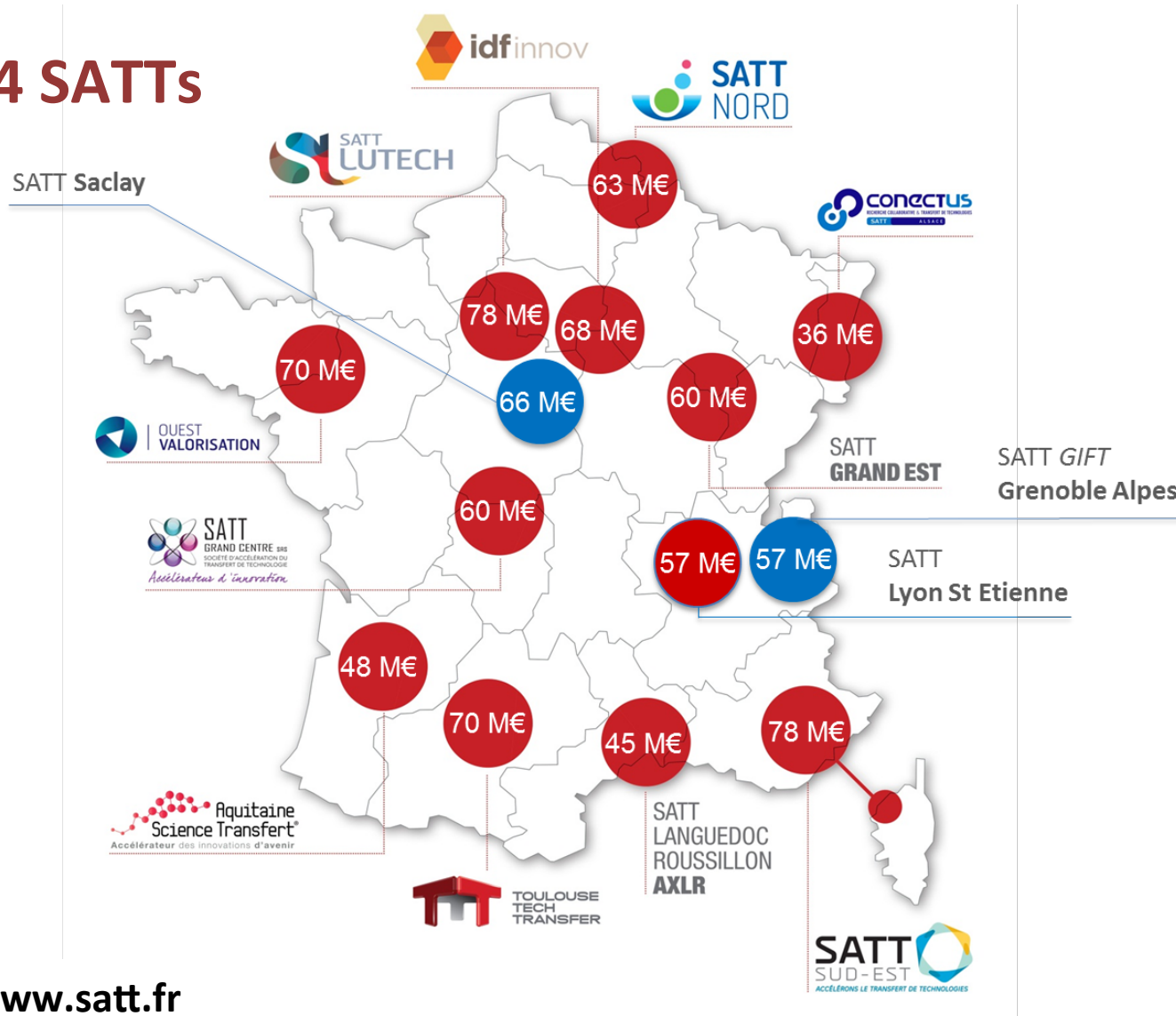
## A NATIONAL PROGRAMME

Under the “Future Investments Programme (PIA)”, € 900 million were dedicated to the creation of Accelerated Technology Transfer Companies (SATTs). A significant portion of it, is devoted to investments in technical and economic maturation projects resulting from academic research. The intention is to enhance French businesses’ competitiveness, as well as to create wealth and jobs in the regions

STATEMENT	SOLUTION
<ul style="list-style-type: none"><li>• Many public research actors in the same territory</li><li>• Small size offices of technology transfer (OTT)</li><li>• Research results not mature enough to meet companies’ expectations</li></ul>	<ul style="list-style-type: none"><li>• To pool technology transfer structures between universities and industries – close to research units in each region</li><li>• To fund maturation steps until the proof of concept (POC)</li></ul>

# A NATIONAL NETWORK OF INTER-REGIONAL STRUCTURES

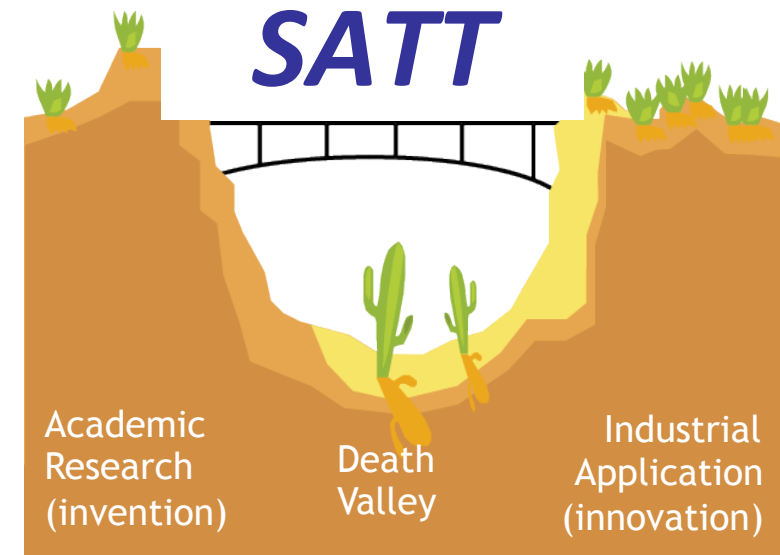
## 14 SATTs



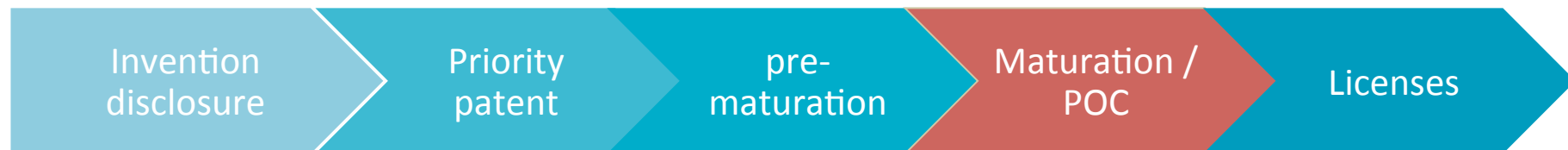
## SATT = Interface of choice between public research and industry

=> Bridging the gap between public research, technological inventions and their industrial applications

⇒ Increasing TRL (Technology Readiness Level) = Decreasing business risks

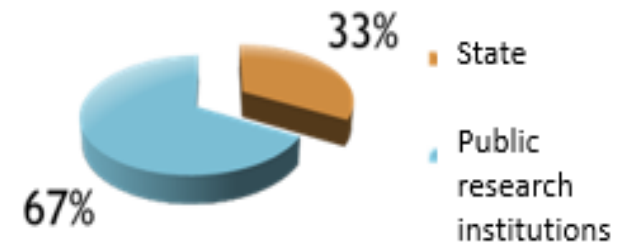


- Supporting projects throughout the transfer chain, to meet business needs



- In some cases, creating start-ups

## SATT GOVERNANCE : PRIVATE COMPANY FINANCED BY THE STATE



- Private Company with equity of 1 million Euros
- Financing over 10 years in three phases with Go / NoGo
- Intellectual Property owned by research institutions
- Exclusive License on all results attributed to SATTs to commercialize academic research results for the academic stakeholders





## **SATT : a player that meets expectations**

A local actor, focused on the needs of the regions:

**Trust and partnerships**

The favored interface between research and business:

**Visibility and Efficiency**

Skills and significant financial resources:

**Professionalism, Expertise and Funding**

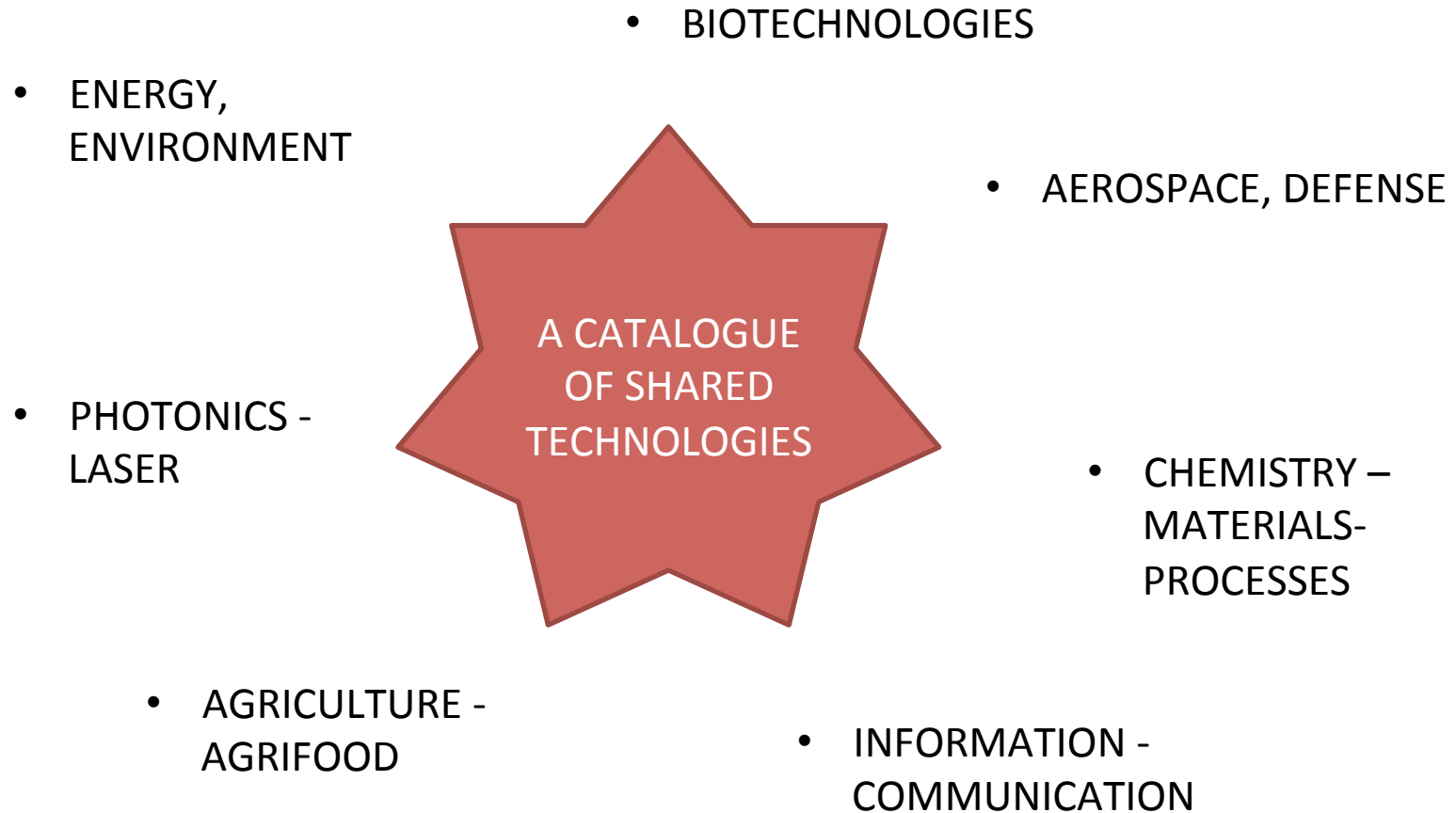
An economic development actor who strengthens companies' competitiveness (priority to  
Licensing and start-ups):

**Generate growth and improve employment through innovation**

A tool funded by the state and an operator of public research, open to regional interests:

**Create an Innovation Ecosystem**

## Representing a domestic supply of 144 French academic research institutions

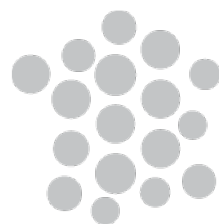




## NATIONAL IMPACT

### ON DECEMBER 31st 2013, ALL OPERATING SATTs REPRESENTED :

- 856 million endowment over 10 years for the maturation of research results
- 144 academic research institutions entrusted with the exclusivity of the value of their intellectual property SATT
- 256 people specialized in intellectual property, technology engineering projects, law, marketing and business development
- 1,751 projects detected and analyzed
- 304 priority patents
- 38.8 million investment on project maturation
- 70 licenses signed
- 20 start-ups created



**SATT**.fr

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Les Sociétés d'Accélération  
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**THANK YOU FOR YOUR ATTENTION**

**[www.satt.fr](http://www.satt.fr)**